Compaq and PeopleSoft industry-standard enterprise solutions

# Innovation through partnership









## Proven solutions for profitable e-business

Get the Compaq *ProLiant*<sup>™</sup> server advantage:

- Scalability to match the most demanding enterprises
- Investment protection to meet changing business needs
- Proven reliability and industry-leading enterprise performance
- Easily serviceable designs
- Software integration solutions that deliver unmatched optimization
- Global service and support

Compaq is not only a PeopleSoft partner, we're also a PeopleSoft customer. Compaq uses PeopleSoft human resources and payroll applications worldwide. Now more than ever, business is about using the Internet to drive innovation and improve business processes, products, services and customer satisfaction. That's why businesses increasingly look to Compaq and PeopleSoft for answers.

PeopleSoft's Internet-architected applications are powerful enterprise solutions. Scalable Compaq *ProLiant* servers offer the robust platform those applications demand. Together, Compaq and PeopleSoft deliver a powerful solution that allows companies to drive innovation throughout their organizations and supply chains.

Compaq and PeopleSoft have a joint commitment to making e-business faster, simpler and less risky for customers. PeopleSoft applications on Compaq *ProLiant* servers give you the power to take advantage of the most innovative business solutions available on a cost-effective, reliable industry-standard platform.

Together, Compaq and PeopleSoft push the limits of what can be achieved with your information technology and deliver proven solutions that help you stay competitive.

## There's no better choice for PeopleSoft than Compaq

Nobody knows PeopleSoft like we do. More than 60 percent of PeopleSoft customers who deploy on an industry-standard platform choose Compaq *ProLiant* servers. With over 700 customers world-wide, Compaq is the dominant platform choice of PeopleSoft customers who deploy a Microsoft operating environment. Our joint solutions are built on a foundation of years of enterprise experience and result in proven solutions that are cost-effective and easy to deploy.

### Leading industry-standard performance

Compaq is the undisputed leader in overall Windows 2000-based server sales. In fact, we are the market leader in the number of all Microsoft Windows 2000based servers deployed worldwide. Compaq has more experience and expertise on Microsoft technology than any other vendor.

The tuning and testing that goes into our solutions pays off in the highest price/performance in the business, faster ROI and lower total costs. Compaq consistently delivers industry-leading PeopleSoft benchmarks for Windows 2000.

Compaq's exclusive Frontline Partnership with Microsoft brings unparalleled value to our joint customers. By working closely with Microsoft and PeopleSoft, we provide expertise to help customers optimize the value, power, and reliability of their applications.

## Collaborative solutions ensure seamless operation

Through joint engineering investments with Microsoft and PeopleSoft, Compaq provides proven technologies that represent complete, collaborative e-business solutions, customers can deploy with confidence. For over a decade, Compaq and PeopleSoft have worked together to develop, engineer, tune and test our solutions for your needs – whether you're a Fortune 500 company or a small business.

Compaq invests extensive manpower and resources in improving your PeopleSoft experience. To reduce your risks and enhance reliability, we have a worldwide team of engineering and customer relationship personnel plus multiple solutions centers around the world dedicated to supporting the technical infrastructure of your PeopleSoft solution.

Our Compaq and PeopleSoft Alliance Solution Centers provide a direct source of technological expertise for seamless integration, unparalleled reliability and proven performance of PeopleSoft solutions.

- > System sizing and capacity planning
- A central repository for solutions information such as performance characterization metrics, customer references, white papers and implementation guidelines
- > Investigation, integration and certification of emerging technologies

## For sizing and configuration support from Compaq, please contact one of the following:

- > North America: 1-800-869-6419
- > International: 1-281-927-8377
- > email: compaqpeoplesoft@compaq.com



"USi is continually deploying enterprise clients, so we rely on the strength of our partnerships with both PeopleSoft and Compaq to ensure unmatched customer satisfaction. USi works directly with both PeopleSoft and Compaq performance and engineering support teams to provide the most reliable solutions for our Compaq *StorageWorks*<sup>™</sup> and *ProLiant* clients."

Mike Harper, Chief Marketing Officer, USi



An online repository of partnerspecific tools and technical information is available to assist you in planning, deploying and operating business solutions in your PeopleSoft environment: compaq.com/activeanswers

#### **Complete solutions and services**

Compaq supports your PeopleSoft implementation with scalable and reliable server platforms, powerful storage capabilities, unmatched wireless technologies, and comprehensive support services.

COMPAQ

## Innovative tools accelerate your time to solution

Compaq ActiveAnswers<sup>™</sup> for PeopleSoft applications is an online knowledge repository and virtual solutions community where you'll find a dynamic set of tools, forums and information to help you plan, design and implement your PeopleSoft solution on Compaq *ProLiant* servers. Compaq ActiveAnswers significantly reduces the time and resources needed to implement and operate your PeopleSoft solution by delivering proven tools and knowledge that include:

- > Sizing and configuration tools
- Proven installation methodologies and white papers
- > High-availability backup and management information

#### Lower management costs

Through partnerships with leading thirdparty management providers such as BMC Software, Tivoli and Computer Associates, Compaq delivers integrated management solutions that offer the most agile and centralized control over networked and Web-based environments. Only Compaq provides tools that integrate seamlessly with a range of enterprise management software platforms and are Web-enabled for secure access from anywhere.

#### Unmatched global services

With worldwide service personnel plus a vast network of local partners, Compaq offers a complete portfolio support services – from defining your strategy to systems implementation, network management, 7x24 on-site support and disaster preparedness. Compaq Global Services is always available to share best practices and provide customers with knowledgeable professionals for the design, implementation and support of the technical environments required for PeopleSoft deployments.

## For more information visit the following resources:

Compaq Competency Center: compaqpeoplesoft@compaq.com

#### Toll-free:

1-800-869-6419 North America +1-281-927-8377 International

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